

Concrete Construction Company Background

One of the largest concrete contractors in the United States has over 500 committed employees, and has successfully completed hundreds of concrete projects such as parking structures, office buildings, hotels, stadiums, bridges and more. The concrete contractor's capability to build even the most complex projects is reinforced by their ability to design-build virtually any kind of concrete structure as it relates to their core competencies.

Situation

In order to meet this promise, the contractor wanted to provide 100+ of their key employees with mobile phones complete with contact management software. They needed to have large contact lists, allow employees to have personal contacts and to be easily and simply managed. The service had to be secure so that when an employee left the company, the corporate contact list was transparently removed from the phone without employee intervention. In addition the service had to be inexpensive with a low monthly subscription price and with no setup costs.

Solution:

Working with the local Verizon Account Rep, the customer was introduced to Remoba and its iPhonebook solution. After reviewing the Remoba cost structure, lack of any setup fees, and the ability to remotely manage the phone? content, the concrete contractor chose the Remoba iPhonebook solution.

- **Wireless Access to Contacts** With field employees on site managing projects, and with wireless sync update of the contact manager on the phone, the field managers always have the latest contacts at their fingertip for instant communications with either their customer, their workforce or the home office. With wireless sync, the contact list on the phone is always current with both the corporate contact list as well as the individual employees contact list.



- **Minimal IT Involvement:** Minimal IT involvement since the contact data base is maintained on a dedicated Remoba Server in a secure environment. With direct wireless sync to the phone and optional internet sync to popular desktop contact managers (Outlook, Palm, Lotus Notes) the need for IT staff to manage this system is non existent.

Result

After the Remoba iPhonebook solution was selected, Remoba worked with the customer to set up a corporate account, built the corporate data base, and started to load iPhonebook contacts onto the employee's phones in less than 48 hours after the go ahead for the project.

Our customer stated: "I did not believe that this solution would be so simple to bring up to speed and work so reliably. Remoba and their iPhonebook product was the ideal product to assure that our employees have their contacts instantly on hand on their mobile phones. I can heartily recommend Remoba to any client."

iPhonebook is available today through Verizon Wireless' Get It Now mobile store. iPhonebook can be found under the Get Mail category. More information about iPhonebook can be found at www.Remoba.com.